

Nevada District Office 3rd Party Lender Production by FY  
Data as of 1 May 2010

3rd Party Lender	Values # of Loans	Loan \$
<b>2010</b>		
Bank of America, National Association	2	\$597,500
Bank of Nevada	5	\$2,470,500
Bank of North Las Vegas	1	\$2,266,506
First Independent Bank of Nevada	1	\$387,500
Heritage Bank of Nevada	2	\$1,215,000
Mutual of Omaha Bank	1	\$1,400,000
Nevada State Bank	9	\$5,957,504
Wells Fargo Bank, National Association	4	\$4,950,900
Zions First National Bank	2	\$354,500
<b>2010 Total</b>	<b>27</b>	<b>\$19,599,910</b>
<b>2009</b>		
Bank of America, National Association	3	\$1,628,500
Bank of Nevada	1	\$940,000
Bank of the West	2	\$1,126,984
City National Bank	1	\$337,500
Community Bank of Nevada	2	\$1,466,750
Excel National Bank	1	\$560,600
First Asian Bank	1	\$395,000
First Independent Bank of Nevada	1	\$350,000
Fullerton Community Bank, FSB	1	\$267,500
Heritage Bank of Nevada	1	\$725,000
Mountain America FCU	1	\$1,384,673
Nevada Commerce Bank	3	\$2,057,900
Nevada National Bank	1	\$1,130,516
North Valley Bank	1	\$950,000
Plumas Bank	1	\$1,448,800
Service1st Bank of Nevada	1	\$980,000
Sonoma Bank, A Division of	1	\$417,625
United Western Bank	1	\$1,792,000
Wells Fargo Bank, National Association	3	\$3,653,157
Zions First National Bank	3	\$1,641,050
<b>2009 Total</b>	<b>30</b>	<b>\$23,253,555</b>
<b>2008</b>		
1st Commerce Bank	3	\$1,486,343
Aurora Bank FSB	4	\$5,324,200
Bank of America, National Association	11	\$9,923,854
Bank of Nevada	10	\$13,292,011
Bank of North Las Vegas	1	\$607,965
Black Mountain Community Bank	1	\$612,500
Business Community Capital, A Division of	2	\$2,042,376
California Bank & Trust	3	\$2,158,040
Carson River Community Bank	1	\$1,437,000
Cathay Bank	1	\$2,125,000
Celtic Bank Corporation	1	\$990,000
Citibank, N.A.	1	\$700,000
Citizens Bank	1	\$4,732,375
City National Bank	2	\$1,032,500
Community Bank	1	\$3,615,000
Community Bank of Nevada	5	\$2,745,612

Community South Bank	1	\$5,000,000
Community South Bank d.b.a Community South	2	\$4,020,000
Elko FCU	1	\$92,500
Farmers & Merchants Bank of Central California	1	\$737,250
First Asian Bank	1	\$890,483
First Asian Bank, A Division of	1	\$730,250
First Bancorp	1	\$1,350,000
First Community Bank	1	\$1,018,000
First Financial Bank, National Association	1	\$1,457,057
First Independent Bank of Nevada	3	\$1,131,500
First Savings Bank	1	\$891,385
First-Citizens Bank & Trust Company	3	\$2,037,000
Five Star Bank	1	\$999,959
Fullerton Community Bank, FSB	5	\$6,127,333
Heritage Bank of Nevada	6	\$9,368,500
La Jolla Bank, FSB	1	\$1,770,000
Nara Bank	1	\$1,300,000
Nevada Security Bank	2	\$3,750,000
Nevada State Bank	22	\$18,204,896
Pacific Capital Bank, National Association	1	\$166,000
Plumas Bank	2	\$868,000
Red Rock Community Bank	1	\$1,001,500
Service1st Bank of Nevada	1	\$365,000
Sun West Bank	1	\$92,795
U.S. Bank National Association	1	\$497,500
UNKNOWN	3	\$1,492,973
Wachovia Bank, National Association	2	\$2,590,000
Wachovia SBA Lending, Inc.	2	\$2,097,875
Wells Fargo Bank Northwest, National Association	1	\$700,000
Wells Fargo Bank, National Association	9	\$5,694,632
Winfield Community Bank	1	\$249,975
Zions First National Bank	8	\$9,428,550
<b>2008 Total</b>	<b>136</b>	<b>\$138,945,689</b>
<b>2007</b>		
1st Commerce Bank	1	\$1,594,131
Aurora Bank FSB	3	\$2,233,473
Bank of America, National Association	10	\$8,198,330
Bank of Nevada	11	\$10,410,361
Bank of the West	5	\$3,582,138
Black Mountain Community Bank	4	\$3,597,272
Bridge Bank, National Association	1	\$550,000
Business Community Capital, A Division of	1	\$336,224
California Bank & Trust	4	\$2,240,145
Ciena Capital, LLC	1	\$526,500
CIT Small Business Lending Corporation	2	\$1,622,000
City National Bank	2	\$911,847
Clark County CU	1	\$195,000
Community Bank of Nevada	2	\$4,326,655
Desert Community Bank	1	\$1,253,888
East West Bank	1	\$1,700,290
First Financial Bank, National Association	3	\$6,030,433
First Independent Bank of Nevada	5	\$3,216,750
First-Citizens Bank & Trust Company	1	\$1,089,000
Fullerton Community Bank, FSB	2	\$1,950,000
GE Capital Small Business Finance Corporation	1	\$2,605,000

General Electric Capital Corporation	1	\$511,900
Heritage Bank of Nevada	7	\$4,226,000
Irwin Union Bank and Trust Company	1	\$650,000
MainStreet Bank	1	\$1,244,988
Meridian Bank Texas	1	\$375,000
Mutual of Omaha Bank	2	\$3,549,547
Nara Bank	1	\$693,000
Nevada Commerce Bank	2	\$3,055,625
Nevada Security Bank	4	\$4,734,992
Nevada State Bank	52	\$44,221,823
Pacific City Bank	1	\$1,875,000
Pacific Western Bank	1	\$596,000
Red Rock Community Bank	1	\$640,000
Regal Financial Bank	2	\$9,812,306
Service1st Bank of Nevada	1	\$502,000
Shinhan Bank	1	\$525,000
Sierra Pacific FCU	1	\$387,500
Southwest USA Bank	2	\$669,750
Sterling Bank	1	\$1,090,000
Sun West Bank	1	\$1,205,000
Torrey Pines Bank	2	\$2,636,000
U.S. Bank National Association	1	\$958,000
UNKNOWN	2	\$1,330,650
Wachovia SBA Lending, Inc.	1	\$4,532,800
Wells Fargo Bank Northwest, National Association	1	\$1,975,000
Wells Fargo Bank, National Association	18	\$18,767,781
Zions First National Bank	14	\$7,193,401
<b>2007 Total</b>	<b>185</b>	<b>\$176,128,500</b>
<b>2006</b>		
Amalgamated Bank	1	\$237,500
Bank of America, National Association	9	\$8,836,851
Bank of Nevada	15	\$12,352,333
Bank of the West	7	\$8,382,655
Borrego Springs Bank, N.A.	1	\$465,000
California Bank & Trust	5	\$4,207,000
Citibank, N.A.	2	\$661,450
City National Bank	2	\$1,042,500
Comerica Bank	1	\$1,058,400
Community Bank of Nevada	3	\$3,226,317
Community One FCU	2	\$1,955,000
Community West Bank, National Association	1	\$275,000
Desert Community Bank	2	\$1,066,000
Federal Deposit Insurance Corporation	1	\$477,046
First Commerce Bank	1	\$1,250,000
First Community Bank	1	\$945,000
First Independent Bank of Nevada	5	\$5,256,202
First Savings Bank	2	\$710,500
First-Citizens Bank & Trust Company	1	\$3,534,700
GE Capital Small Business Finance Corporation	1	\$648,323
Heritage Bank of Nevada	6	\$4,633,145
Lehman Brothers, Inc	1	\$583,750
Mountain America FCU	1	\$479,400
Mutual of Omaha Bank	11	\$10,683,317
National Consumer Cooperative Bank	1	\$761,490
Nevada Security Bank	4	\$9,113,313

Nevada State Bank	34	\$37,592,972
Pacific State Bank	1	\$2,322,000
People's United Bank	1	\$887,224
Red Rock Community Bank	2	\$1,630,000
Regal Bank & Trust	1	\$265,673
Southwest USA Bank	1	\$325,000
U.S. Bank National Association	3	\$1,855,210
Utah Community Bank	1	\$398,328
Wells Fargo Bank, National Association	14	\$10,055,209
Wells Fargo Financial National Bank	5	\$6,111,400
Wilshire State Bank	1	\$1,550,000
Zions First National Bank	22	\$13,817,302
<b>2006 Total</b>	<b>173</b>	<b>\$159,652,510</b>
<b>2005</b>		
Bank of America, National Association	7	\$3,761,526
Bank of Choice	3	\$997,930
Bank of Nevada	10	\$8,588,259
Bank of the West	5	\$3,257,717
Black Mountain Community Bank	3	\$1,575,000
BLX Capital, LLC	1	\$956,961
California Bank & Trust	8	\$5,927,532
Center Bank	1	\$2,100,000
CIT Small Business Lending Corporation	3	\$2,543,025
City National Bank	6	\$5,155,500
CoBiz Bank	1	\$1,123,500
Community Bank of Nevada	1	\$935,000
Desert Community Bank	6	\$4,733,938
Federal Deposit Insurance Corporation	1	\$298,500
First Independent Bank of Nevada	8	\$6,277,750
First Independent Capital of Nevada	1	\$210,000
GE Capital Small Business Finance Corporation	2	\$1,515,000
General Electric Capital Corporation	3	\$1,947,500
Heritage Bank of Nevada	4	\$2,987,866
Irwin Union Bank and Trust Company	1	\$2,175,123
Mutual of Omaha Bank	15	\$16,544,918
Nevada Commerce Bank	1	\$367,500
Nevada Security Bank	3	\$1,530,099
Nevada State Bank	27	\$27,598,014
Pacific Western Bank	3	\$3,950,000
Red Rock Community Bank	1	\$798,500
Southwest USA Bank	1	\$645,000
Sun West Bank	4	\$4,241,512
SunFirst Bank	1	\$362,500
Wachovia Mortgage Corporation	1	\$2,014,000
Wells Fargo Bank, National Association	20	\$12,969,975
Wells Fargo Financial National Bank	2	\$2,426,587
Wescom Central CU	1	\$1,875,000
Zions First National Bank	6	\$3,050,850
<b>2005 Total</b>	<b>161</b>	<b>\$135,442,082</b>
<b>2004</b>		
Bank of America, National Association	6	\$3,049,481
Bank of Nevada	19	\$14,511,745
Bank of the West	1	\$0
Black Mountain Community Bank	4	\$826,725
Business Lenders, LLC	1	\$2,035,000

California Bank & Trust	27	\$13,432,663
Ciena Capital, LLC	2	\$3,514,900
CIT Small Business Lending Corporation	1	\$2,650,000
City National Bank	13	\$5,579,544
CNL Commercial Finance, Inc.	1	\$0
Community Bank of Nevada	2	\$601,300
Credit One Bank, National Association	1	\$0
Desert Community Bank	7	\$4,119,609
Federal Deposit Insurance Corporation	1	\$765,500
First Independent Bank of Nevada	2	\$1,025,000
GE Capital Small Business Finance Corporation	2	\$3,685,000
Heritage Bank of Nevada	6	\$1,167,500
Irwin Union Bank and Trust Company	1	\$500,000
Mountain America FCU	1	\$3,006,381
Mutual of Omaha Bank	1	\$287,500
Nevada Commerce Bank	1	\$0
Nevada Security Bank	2	\$330,000
Nevada State Bank	14	\$8,249,135
Pacific Western Bank	5	\$4,202,100
Red Rock Community Bank	1	\$775,000
Sun West Bank	2	\$369,428
Truman Bank	1	\$665,000
U.S. Bank National Association	2	\$689,104
Washington Mutual Bank	1	\$551,925
Wells Fargo Bank Nevada, National Association	1	\$340,000
Wells Fargo Bank, National Association	23	\$16,539,258
Wells Fargo Financial National Bank	2	\$475,000
Zions First National Bank	2	\$723,500
<b>2004 Total</b>	<b>156</b>	<b>\$94,667,298</b>
<b>2003</b>		
Bank of America, National Association	1	\$192,500
Bank of Nevada	11	\$5,446,740
Bank of the West	5	\$3,044,000
California Bank & Trust	11	\$4,119,212
Ciena Capital, LLC	1	\$1,300,000
Citibank (South Dakota) N.A.	1	\$725,000
City National Bank	7	\$4,800,291
CNL Commercial Finance, Inc.	1	\$1,700,000
Community Bank of Nevada	9	\$3,007,710
Desert Community Bank	1	\$750,000
First Independent Bank of Nevada	1	\$414,500
Heritage Bank of Nevada	5	\$4,237,500
Kirkwood Bank and Trust Co	1	\$900,000
Mutual of Omaha Bank	1	\$855,950
Nevada Security Bank	14	\$6,609,700
Nevada State Bank	33	\$30,243,068
Pacific Western Bank	1	\$192,000
Red Rock Community Bank	1	\$428,500
Temecula Valley Bank	1	\$428,200
U.S. Bank National Association	4	\$1,600,120
Wells Fargo Bank, National Association	14	\$8,706,233
Zions First National Bank	1	\$346,250
<b>2003 Total</b>	<b>125</b>	<b>\$80,047,474</b>
<b>Grand Total</b>	<b>993</b>	<b>\$827,737,018</b>